

VAIL RESORTS STRATEGIC PARTNERS 19-20 EMPLOYEE DISCOUNTS

Pro Deals - Up to 60% off Brand Name Names

All Vail Resorts employees have access to ExpertVoice and Outdoor ProLink to get steep discounts on dozens of brand names!



ExpertVoice (Formerly Promotive & Experticity)

1. Go to www.experticity.com
2. Enter your email address and click join
3. Create a password and click join
4. Share your passions and click continue
5. Search for Vail Resorts and select the group Vail Resorts Non-Retail or Vail Resorts Retail
6. Finish your application and click submit.

Typically, applications are reviewed within 24-48 hours. A team code is not required. Questions? Please call Experticity Member Services at 1-866-376-4685 or email member.support@experticity.com. Already have an account on 3point5 or ProMotive? Simply login at Experticity.com with your existing information and enjoy your access.



Outdoor ProLink

Outdoor ProLink requires renewal every 15 months and provides up to 50% off 100+ outdoor brands.

1. Go to www.outdoorprolink.com/apply
2. Complete the required fields of the form and enter "VAIL111925_TAT" into the "Application Code" box. If you enter this code in correctly, you can skip the "Upload Supporting Verification" step.
3. Click "Complete Application".

You should receive an email notifying you that you have been approved. If you do not receive the email, or if you have any issues, please email apply@outdoorprolink.com and they will look into your application and help you.



Helly Hansen Discount - 60% Off Retail

To get the discount, follow the steps below.

1. Visit the [Helly Hansen Prostore Application](#)
2. Fill out the online Pro application form
 - o In the Company/Team/Organization field, please enter your resort location (e.g. Vail Resorts – Breckenridge or Vail Resorts – Corporate HQ)
 - o Within the Pro Classification field, please select Mountain Resort Individual – Premier
 - o For the Proof of Eligibility, please upload a word document with your last name & Vail Resorts Employee ID #
3. Helly Hansen Pro will contact you with your login info within two business days
4. Enjoy 60% off of pricing on Helly Hansen product year round
5. Email pro@hellyhansen.com with questions

This Helly Hansen discount is only available to active US employees.



Oakley Discount - Up to 55% off MSRP

To shop the discount:

1. Visit [ExpertVoice.com](https://www.expertvoice.com) or download the ExpertVoice App.
2. Enter your email and name and select Join Now or Sign Up.
3. When prompted for your affiliation, search for Vail Resorts Retail if you are a retail associate. For all others, please search and apply to the Vail Resorts (all employees) team.
4. Complete your registration and engage with Oakley. You may place an order worth up to \$500 of discount product from the Eyewear category and the Apparel, Footwear, Accessories catalog every six months.

Similar to many brands on ExpertVoice, Oakley's catalog is updated once per season. If the item you are looking for is not available, please check back at a later time. This Oakley discount is only available to active US and Whistler Blackcomb employees. This program is not available to unpaid volunteers of Vail Resorts.



Supergoop! Get sun care items at 50% off. To get the discount, follow the steps below.

1. E-mail hello@supergoop.com with the following information
 - o Your full name
 - o Place of work (location and department)
 - o Vail Resorts Employee ID number
2. A member of the Supergoop! team will reach out with your unique Vail Resorts Employee Discount Code within 48 hours
3. Upon receiving your unique Vail Resorts Employee Discount Code, visit [supergoop.com](https://www.supergoop.com) to register for a Supergoop! account
4. Log into your account and apply your unique Vail Resorts Employee Discount Code in the promo code field on the checkout page

This Supergoop discount is only available to active US employees.



Starbucks

The discount varies by location...

- Vail Village Store: 20% off or bring in your own cup and fill it with coffee/tea for only \$1.00
- Vail Lionshead Village Store: 20% off or bring in your own cup and fill it with coffee/tea for only \$1.00
- Keystone Village Store: 20% off or bring in your own cup and fill it with coffee/tea for only \$1.00
- Dumont Store: 20% off or bring in your own cup and fill it with coffee/tea for only \$1.00
- Beaver Creek Village Store: 20% off or bring in your own cup and fill it with coffee/tea for only \$1.00
- Northstar Store: 25% off

This Starbucks discount is available to active US and Whistler Blackcomb employees.



GoPro - Get up to 35% off accessories and up to 25% off cameras. To get the discount, follow the steps below.

1. Visit <https://gopro.com/vip-program>
2. Fill out ALL of the fields on the form
 - o List your actual Manager Name and their phone number in the respective fields – they may be contacted to verify employment
 - o In the Referral Code/Name field list Dan Kelsay
3. Submit business card or most current paystub in the Verification File field

This GoPro discount is available to active US and Whistler Blackcomb employees.



Hertz - Hertz Gold Membership and 5-25% off rental rates.

Enroll in Gold Membership via <http://hbrgold.hertz.com> with the following:

1. Company Name: Vail Resorts
2. CDP Number: 141797
3. Pin Code: hbrgold
4. Use CDP 141797 to receive a 5-25% discount when booking

This Hertz discount is only available to active US employees.



GMC - Get 4-6% off MSRP depending on model/options. To get the discount, follow the steps below.

1. Visit GMSupplierDiscount.com
2. Create an account on GMSupplierDiscount.com
 - o Enter Vail Resorts Company code: 441236
 - o Submit the form and then you will receive a confirmation e-mail
3. Once you have successfully registered, log on to GMSupplierdiscount.com
4. Apply for your personal authorization code
 - o Click on "Your Authorizations" button
 - o Click the + sign next to GM Supplier Discount
 - o Click Get Authorization Number
 - o Fill in the online form and submit it to receive your personal authorization code
5. Print your authorization number and take it to your participating GM Dealer along with a copy of your company ID/badge or copy of current pay stub

Full details on the program can be found at www.GMSupplierDiscount.com

This GMC discount is only available to active US employees.



Lodging Discounts

Vail Resorts is pleased to offer you discounted lodging rates at many of our iconic resorts. You can review more information on the [employee lodging discount page](#) (mobile user? click [here](#)). Can't find availability for employee rates, or are you not going to be staying in the room? Be sure to check out the [Friends & Family](#) discounts too!

Auto, Home and Pet Insurance

Auto, Home and Pet Insurance are available as a part of your benefits options at Vail Resorts. They are voluntary and are 100% employee-paid on a post-tax basis.

Auto and Home Insurance

The [MetLife Auto & Home® Insurance](#) program allows you to apply to purchase quality group auto and home insurance at special group rates. A variety of policies are available through this program, including Auto, Home, Landlord's Rental Dwelling, Condo, Mobile Home, Renter's, Recreational Vehicle, Boat and Personal Excess Liability ("Umbrella"). By participating in the program, you can benefit from special group insurance discounts for which you may be eligible. These include, but are not limited to, auto insurance discounts for anti-theft devices, passive restraints (e.g., air bags) and for superior drivers, as well as home insurance discounts for home security systems and new homes.

Call the toll-free MetLife Benefits Line for free insurance reviews and a no-obligation quote. To make the most accurate comparisons, you should have your current policies with you when you call (800) GET-MET1.

Pet Insurance

With [VPI Pet Insurance](#), you can stop worrying about the ever-increasing costs of caring for your pets. Subject to policy terms and conditions, pet insurance programs cover the diagnosis and treatment of illnesses (including cancer and hereditary conditions), accidents and wellness. Through an affordable monthly payment, pet insurance is a simple way to be financially prepared to give your pet the best medical care possible every single day. For more information about pet insurance, please call (888) 899-4VPI.

Epic Mountain Express (EME)

Active employees are eligible for a 50% online discount (20% if booked over the phone) between Denver, Eagle and the Resorts Epic Mountain Express (EME) serves. Friends and Family of active employees qualify for a 20% discount. A 20% discount on private SUV's and charters is also available. The discount may be restricted on peak travel days, including holidays.

Employees must book all travel reservations and have a valid Vail Resorts employee ID number.

Online reservations are recommended and are required to get the 50% discount. Visit [inside.vailresorts.com](#) (can only be accessed from a Vail Resorts computer) – look for the "Employee EME Travel Discounts" link. If you are not using a company computer you can visit [www.epicmountainexpress.com/vailemployee](#). Enter your Employee ID as both the User Id and Password, and then click 'Continue'.

If you must call, please call before 8:00am or after 2:00pm MST. Reservations must be made at least 48 hours prior to travel for full 50% off discount. A \$5.00 same day booking fee and seats may not be available without advance reservations. Please call 970-754-7433 to book your friends and family reservations. Please visit the website above for further information.



Food & Beverage Discounts

At select quick service restaurants, *all* active Vail Resorts employees qualify for a 50% discount and a daily \$5 meal. Present your employee ID to receive your discount. To see local menus and details, check out your location in [EpicEmployee](#) and go to the My Local Perks section (Note: information may not be available at all locations within EpicEmployee).

Employee meal discounts for all non-uniformed employees will be restricted daily from noon-1 p.m. We ask that all employees be mindful of busy guest hours when dining with us.

Retail and Rental Discounts

- Non-Retail Employees:

- 20% off retail purchases
- 50% off tuning and rentals

Be sure to check the "My Location" section of [EpicEmployee](#) for detailed information on your local perks (not available at all locations).

Summer Perks

- Free scenic lift rides and bike hauls for active employees and dependents, in addition to employees who terminated at the end of the winter season in good standing.
- Active employees receive 50% off coupons for summer activities or activity passes, excluding inventoried products (i.e. Canopy tours, coasters, and ziplines). Coupons can also be used for free scenic rides and bike hauls.
- How many coupons do I get?
 - **Active Full-Time Employees:** 10 coupons
 - **Active Part-Time Employees:** 6 coupons
- Where do I get the summer coupons?
 - **Resort based employees:** the same place you receive your winter coupons, which is typically your local ticket office.
- Are there any restrictions?
 - All discounts are subject to availability and local discretion based on capacity.

Check out the [2019 Summer Perks](#) document for location-specific information.



Ski School Discounts & Coupons

Employees

Eligible employees can receive free lessons at our resorts. Some blackout dates and restrictions may apply. Lessons are subject to instructor and class availability, and further restrictions may apply based on snow conditions or business volume. Please contact the appropriate ski and ride school to confirm details.

Note: All lessons must be taken on an employee's free time. Since lessons are strictly recreational, they are not covered by Workers' Compensation.

Eligible Dependents

Discounts start at 50% for group lessons and are greater at some locations. Each mountain has some limitations so please speak with the specific ski and ride school to confirm the details.

Discount Coupons for Friends and Family

Employees can receive two benefit coupons good for 50% off the full lesson price to share with friends and family. Coupons can be picked up at ski and snowboard sales locations.

Who's eligible?

Full and part time active employees.

What's the cost?

Pricing is based on half off the full lesson price at the resort where the participant is taking the lesson. Cannot be combined with other discounts or promotions.

What lessons are available for the discount?

There are four redemption products to choose from:

- Ski or Snowboard Adult Beginner Lift & Group Lesson
- Ski or Snowboard Adult Group Lesson only
- Ski or Snowboard Child Lift and Group Lesson
- Ski or Snowboard Child Group Lesson only

Are there any restrictions?

Coupons are not valid for rentals, premium lesson products or multiple day lesson products. Please call ahead to ensure the discount is available. All coupons must be used during the same ski season. These coupons are not for resale, cannot be replaced if lost and are invalid upon separation from Vail Resorts. Additional restrictions will be based on business levels and determined by each ski and snowboard school.

How do employees receive these coupons?

Employee must go to a ski and snowboard sales location and present a valid employee ID or pass to receive two Ski and Snowboard School Friends and Family Coupons. Upon receipt of coupons, employees may give coupons to friends and family to use to receive discounted lessons. The coupons must be redeemed on the lesson day or the night before the lesson at a ski and snowboard sales location by completing a release of liability and paying half the cost of the chosen lesson product.